

### The Supreme Nine

**SNARK OF THE UNIVERSE**—L. M. Tully (21640), President, L. M. Tully Lumber Co., St. Louis, Mo.  
**SENIOR HOO-HOO**—F. E. Conner (20832), President, Sacramento Lumber Co., Sacramento, Calif.  
**JUNIOR HOO-HOO**—D. S. Montgomery (30285), Secretary, Wisconsin Retail Lumber Dealers' Association, Milwaukee, Wis.  
**BOJUM**—Wm. M. Beebe (8789), Beebe-Barton Lumber Co., Seattle, Wash.  
**SCRIVENER**—M. M. Elledge (26127), M. M. Elledge Lumber Co., Corinth, Miss.  
**JABBERWOCK**—H. D. Foote (13700), Foote-Burt Lumber Co., Inc., Alexandria, La.  
**CUSTOCATIAN**—John J. Earle (8539), Landeck Lumber Co., Tampa, Fla.  
**ARCANOPER**—C. E. Murphy (11378), Manager, Utah Lumber Co., Salt Lake City, Utah.  
**GURDON**—P. J. Wilson (28446), J. A. Hunter & Co., New York City, N. Y.

### The Jurisdictions

**JURISDICTION NO. 1**—Under Snark of the Universe, L. M. Tully: Missouri, Southern Half Illinois, Iowa, Kansas, Indiana; all Foreign Countries and Canada with exception of British Columbia.  
**JURISDICTION NO. 2**—Under Senior Hoo-Hoo, F. E. Conner: California, Arizona, Nevada and New Mexico.  
**JURISDICTION NO. 3**—Under Junior Hoo-Hoo, D. S. Montgomery: Wisconsin, Minnesota, Northern Half Illinois, Michigan and Ohio.  
**JURISDICTION NO. 4**—Under Bojum, Wm. M. Beebe: Washington, Oregon, Idaho, Montana and British Columbia.  
**JURISDICTION NO. 5**—Under Scrivener, M. M. Elledge: Mississippi, Alabama, Tennessee, Kentucky and West Virginia.  
**JURISDICTION NO. 6**—Under Jabberwock, H. D. Foote: Louisiana, Texas, Arkansas and Oklahoma.  
**JURISDICTION NO. 7**—Under Custocatian, J. J. Earle: Florida, Georgia, North Carolina, South Carolina and Virginia.  
**JURISDICTION NO. 8**—Under Arcanoper, C. E. Murphy: Utah, Colorado, Wyoming, Nebraska, North and South Dakota.  
**JURISDICTION NO. 9**—Under Gurdon, P. J. Wilson: New York, Delaware, District of Columbia, Maryland, New Jersey, Pennsylvania, New England States.

### New Vicegerents

**ARKANSAS**—(State of Arkansas)—J. B. Webster (24701), Secretary, Arkansas Association of Lumber Dealers, 327 Southern Trust Bldg., Little Rock, Ark.  
**CALIFORNIA**—(Los Angeles District)—David Woodhead (30590), Woodhead Lumber Company, Los Angeles, Calif.  
**COLORADO**—(Central District)—O. D. Nell (22292), 703 Sixth St., Greeley, Colo.  
**COLORADO**—(Southern Colorado and Northern New Mexico)—H. W. Berger (11441), Southern Colorado Lumber Company, Trinidad, Colo.  
**LOUISIANA**—(Southern District)—M. J. Duvernay (23833), 728 S. Liberty St., New Orleans, La.  
**MISSOURI**—(Eastern District)—W. G. Funck (18048), F. J. Shields & Co., Arcade Bldg., St. Louis, Mo.  
**MISSOURI**—(Southern District)—Robert Kingsbury, Southeast Missouri Retail Lumber Dealers' Association, Moberly, Mo.  
**OHIO**—(Marion District)—W. G. Lusch (11816), Marion Lumber Company, Marion, O.  
**SOUTH CAROLINA**—C. C. Campbell (20973), The Colleton Cypress Company, Columbia, S. C.  
**WEST VIRGINIA**—(Central District)—W. D. Kaufman (14438), Spectral Agent, Purchasing Department, B. & O. Ry., Elkins, W. Va.  
**WEST VIRGINIA**—(Northern District)—C. E. Gay (23163), 175 N. Main St., Clarksburg, W. Va.  
**WYOMING**—(Northern Colorado and Wyoming)—W. R. Grier (2778), Cheyenne, Wyo.  
**WASHINGTON**—(Western District)—Charles R. Floyd, Secretary, Pacific Coast Shippers' Association, White Building, Seattle, Wash.

### THE NEW NAME

Many suggestions have been received in response to the request for proposals of a new name for "The Bulletin," the date for submission of these having been fixed as December 1, 1920. The Supreme Nine has not yet made a selection, but it is probable that announcement can be made at an early date.

### Coming Concatenations

January 26—Columbus, Ohio.  
 February 3—Grand Rapids, Mich.  
 February 15—Milwaukee, Wis.  
 Dates to be announced later:  
 San Francisco, Calif.  
 Atlanta, Ga.  
 South Bond, Ind.  
 Evansville, Ind.  
 Cleveland, Ohio.  
 Columbia, S. C.  
 Memphis, Tenn.  
 Omaha, Neb.  
 Milwaukee, Wis.

### Hoo-Hoo Hotel Headquarters

(At each of the following named "Hoo-Hoo Hotels," the Hotel Clerk has been supplied with a list of nine resident Hoo-Hoo, with their addresses and telephone numbers. Visiting Hoo-Hoo will be shown this list at their request and will find a ready welcome by resident members.)

Akron, Ohio.....Portage Hotel  
 Alexandria, La.....Bentley Hotel  
 Atlanta, Ga.....Ansley Hotel  
 Boise, Ida.....Owyhee Hotel  
 Boulder, Colo.....Boulderado Hotel  
 Cairo, Ill.....Halliday Hotel  
 Canon City, Colo.....Stratmore Hotel  
 Centralia, Wash.....Centralia Hotel  
 Chicago, Ill.....La Salle Hotel  
 Cincinnati, Ohio.....Gibson Hotel  
 Colorado Springs, Colo.....Alamo Hotel  
 Corinth, Miss.....Waldron Hotel  
 Denver, Colo.....Brown Palace  
 Detroit, Mich.....Statler Hotel  
 Fort Collins, Colo.....Northern Hotel  
 Fort Morgan, Colo.....Curry Hotel  
 Glenwood Springs, Colo.....Denver Hotel  
 Grand Junction, Colo.....La Court Hotel  
 Greeley, Colo.....Camfield Hotel  
 Elkins, W. Va.....City Hotel  
 Jacksonville, Fla.....Mason Hotel  
 Lake Charles, La.....Majestic Hotel  
 Longmont, Colo.....Imperial Hotel  
 Grand Rapids, Mich.....Pantlind Hotel  
 Loveland, Colo.....Lincoln Hotel  
 Los Angeles, Calif.....Hayward Hotel  
 Milwaukee, Wis.....Wisconsin Hotel  
 Mobile, Ala.....Battle House  
 New Orleans, La.....Grunewald Hotel  
 Portland, Ore.....Portland Hotel  
 Pueblo, Colo.....Vall Hotel  
 Phoenix, Ariz.....Adams Hotel  
 St. Louis, Mo.....American Hotel  
 Salt Lake City, Utah.....Utah Hotel  
 San Diego, Calif.....San Diego Hotel  
 San Francisco, Calif.....Romana Hotel  
 Springfield, Ohio.....Bancroft Hotel  
 Sterling, Colo.....Colo Hotel  
 Tampa, Fla.....Hillsboro Hotel  
 Toledo, Ohio.....Seccor Hotel  
 Trinidad, Colo.....Columbia Hotel

### BUSY TIMES

The necessity for almost continuous field work on the part of the Secretary-Treasurer has delayed the preparation of this issue of "The Bulletin," and the fact that the convention season is just now at its height has made it impossible to prepare material for a larger number at this time.



# THE BULLETIN



Vol. XXXI

JUNE, 1921

No. 248



## Oh, You Fresno, California Second Week in September

Thirtieth Annual Will Give Members Opportunity to Cash in on One of Life's Golden Dreams—To See Lumber Operations Among World's Largest Trees.

The dream of your life is about to come true!

You are going to see California, and have an excuse for doing it!

The Annual convention of the Concatenated Order of Hoo-Hoo will open at Fresno on September 8!

You will have a good look at the Golden West!

On the trip is Denver, Colorado Springs, Salt Lake City and Los Angeles. And returning, you will see either San Francisco or Seattle!

And the biggest time of your young life!

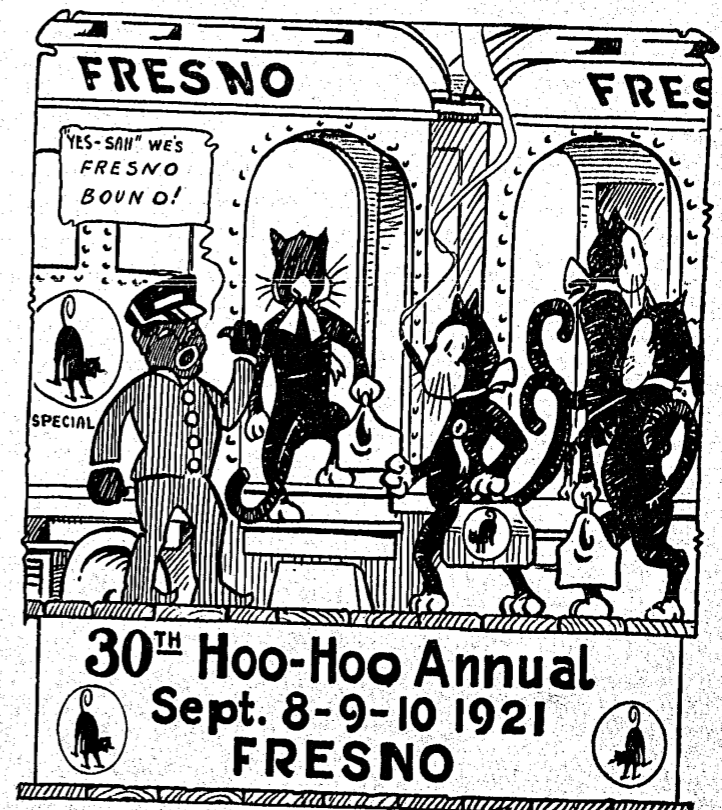
A-l-l A-b-o-a-h-d for C-a-l-i-f-o-r-n-i-a!

That's the claxon call from Pullman porters' throats that will sound like music to thousands of HooHoo throughout the land within the next few weeks.

To hundreds and hundreds it will mean the beginning of the realization of the dream of a life time—the dream of a Golden State with a Golden Gate, no longer visualized but brought into actual view.

Most everybody has wanted to go to California since that wonderful state of varied attractiveness began unfolding its golden romance in the days of '49, and many of us who have gone once want to go again. The romance is still there and gold is still

being produced there—not all of it from the bowels of the earth or the rays of the sunset—but much of it from sawmills set in picturesque sur-



roundings among the world's largest trees.

#### Great Source of Supply.

California is a part of the Pacific Coast and the Pacific Coast is one of the world's greatest sources of lumber supply, isn't it?

Doesn't it occur to you that our thirtieth Annual will offer a glorious opportunity to get next to the lumber manufacturing operations of the west?

You certainly can kill two bears with one brick there—seeing something valuable to your business knowledge right while you're enjoying a rip-roaring entertainment from the minds of those live California brothers, who are always doing things up brown. You can bet your best golf stick that this Annual will be a big success.

#### Great Plans for Big Time.

According to word received from Vicegerent Snark LeMaster of Fresno, those live wires on the coast, who stick together like a couple postage stamps on the Fourth of July, are making some real plans. Look these over.

#### General Grant There.

A live business meeting opens the convention on September 8, which will be followed by a grand reception to be held at the Fresno Hotel.

The next day will be given to business and the evening to the Concatenation in Fresno.

Saturday morning, the 10th, the gathering will depart in an auto caravan for General Grant's Park where the Osirian Cloister work will be put on during the balmy evening. There, too, you'll have a chance to see General Grant. Like to see General Grant? He's the largest tree in the world!

The party will remain overnight at the Park, viewing the Grand Canon and other interesting sights. Sunday morning the return trip to Fresno will take up the rest of the day.

#### A Profitable Meeting.

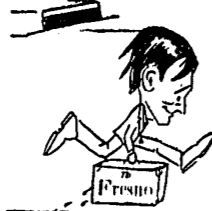
Everything points toward this Annual being the most important held yet. With the aid and advice of the newly-created Advisory Boards in support of the supreme officials, some new and good ideas will be presented for discussion and adoption.

#### Some Notes.

Yep, that's it, Fresno, California, the scene of what's going to be the biggest and liveliest Hoo-Hoo Annual on the books yet.

It'll be the 30th conclave and will be held on September 8, 9 and 10. Get those dates fixed right under the band in your chapeau, for they're going to mean a big opportunity for you. If you don't think so, get this: You don't often have a chance to combine business trips and pleasure trips, do you? It's either one, or the other. And we know it's mostly business usually. At Fresno it will be both.

## How to Get There



It is always fair weather when good friends get together.

So, plans are made to have as many delegates as possible flow to easy and early points of confluence on their way to the Annual meeting of Hoo-Hoo at Fresno, Calif., September 8-10.

Accordingly, it is expected to bring the delegates from the Southwest together at St. Louis to leave that city on the Burlington Railroad on Thursday, September 1, at 2:15 in the afternoon.

Delegates from the North and East will make Chicago and Kansas City their starting points, so that they will join the bunch starting from St. Louis at Denver, Friday, September 2.

#### At Denver.

The delegation will arrive at Denver at 5:20 Friday afternoon, September 2, where the Hoo-Hoo and Lumbermen will entertain it for about two hours. The delegation, greatly augmented, will leave Denver on the Denver & Rio Grande road at 7:10 that evening, for Colorado Springs.

#### Colorado Springs.

This is only a two-hour and forty-minute ride, the train reaching Colorado Springs at 9:50 Friday evening. The night will be spent in that city, as well as the whole of Saturday. A trip to points of interest will be made here, including a peep at the historic little town of Manitou at the foot of Pike's Peak. The Denver & Rio Grande train leaves at 10:58 Saturday night for Salt Lake City, arriving in that city a little after noon (12:25), Sunday.

#### Salt Lake City.

Here the delegates will be met by the Hoo-Hoo and Lumbermen and taken on a sight-seeing tour of the enchanting city. The trip will include a visit to the Mormon tabernacle and will wind up with a cooling dip in Great Salt Lake.

This city is left via the Salt Lake Route at about midnight (11:55) Monday, bound for Los Angeles. Of course, you can get into your berths before the train starts and get a good night's sleep.

#### Los Angeles.

The train arrives in the City of Angels at 7:00 o'clock Tuesday morn-

ing. But as early as the hour is, the delegation will be greeted by the Hoo-Hoo and Lumbermen, who will show it about the pretty city till train time that evening—7:30, when you will leave on the Southern Pacific for your final destination.

#### Fresno.

Then—three big days!  
N'est ce pas?

#### All Along the Line.

There will be many members along the route who will join at convenient points. They should arrange to hit the big crowd and enjoy the outing with their Hoo-Hoo fellows.

#### Summer Tourist Rates.

The following are the rates including war tax for summer tourists, good returning up to October 31, going via Denver, Colorado Springs, Salt Lake City and Los Angeles, for round trip, and returning by way of either San Francisco or Los Angeles:

St. Louis.....	\$109.51
Kansas City.....	94.61
Chicago.....	115.34
New Orleans.....	124.85
Atlanta.....	138.41

The rates for the same trip as above, but returning via Seattle and any direct northern route are as follows:

St. Louis.....	\$132.84
Kansas City.....	117.94
Chicago.....	138.63
New Orleans.....	158.33
Atlanta.....	167.43

Through Pullman rates, war tax included, will be about as follows:

Lower.....	\$24.30
Upper.....	19.44
Compartment.....	68.04
Drawing Room.....	85.86

In addition to the above there will be a nominal charge for the privilege of having our Pullman cars set out at various points so that we will not encounter the annoyance of "changing cars" with its inconvenience of transferring baggage and "breaking up house-keeping."

We have endeavored to make this schedule so that the trip will yield the most pleasure and interest possible. Further and more complete details will be announced later.

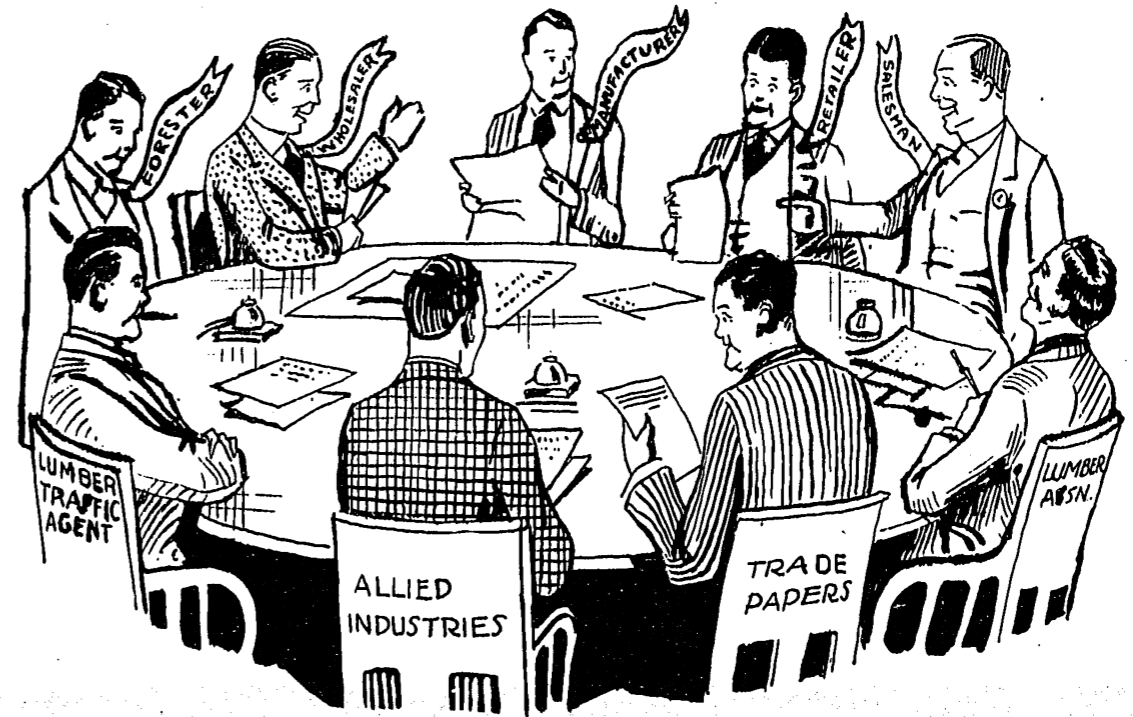
#### At a Bologna Dinner.

At a dinner one day in Pomona  
They served only steaming bologna;  
"It looks very queer,"  
Said a maid, "and I fear  
I shall have to remove its kimona."

#### With Her Won Favorite.

"Daughter, I hope you will go to church this evening. The pastor's subject, 'An Hour with Favorite Hymns,' should be very interesting."  
"I should like very much to go, father, but I have an engagement with my own favorite him tonight."

# A Round Table Convention



"A Round Table Convention" will be the slogan of the Annual meeting of the Hoo-Hoo. In keeping with this slogan—which is certainly quite appropriate to the Order—one of the sessions will be devoted to a "Round Table Talk."

Be sure to get in on this. It is going to be intensely interesting—

one of the features of the Annual.

At this session will be discussed in an enlightening manner the relationship of Hoo-Hoo to the lumber industry. Splendid speakers will make plain the efforts and results of Hoo-Hoo in bringing manufacturers, whole-salers, and retailers of the lumber industry together in an intelligent and united effort to promote it.

Ours is one of the nation's greatest industries, and it has been made such through intelligent co-operation. That cooperation is to continue, but it is to be made more effective as a genuine and honest booster of the industry.

There is no question about it—you are going to be there. So, start planning on it now. The opening date is September 8.

#### HAVE GRASPED HIGHER IDEALS.

The coming Annual Convention at Fresno, will, without question, be one of the greatest Annuals in the history of the Order, because of one great fact, and that is that the officers and members of this Order have to a greater extent grasped its higher ideals and are considering them more seriously than at any time in the past.

This is enabling them to bring forth many good ideas and suggestions toward the betterment of the Order. It is your individual and business benefit to give your Order serious consideration. Let us have your suggestions and ideas, together with your presence at the coming Annual at Fresno.

#### MISUNDERSTANDING.

Misunderstandings arise from varying viewpoints, from lack of comprehension, from selfishness, obstinacy, cussedness.

All men, except the totally depraved, have a sense of fairness—sometimes latent, sometimes active—but always present to a degree. As long, however, as differences exist, the reason will usually be found in the absence of a common aim.

Personal acquaintance often leads to a community of interest, otherwise impossible, resulting in friendships mutually helpful and profitable.

Manufacturers, distributors and dealers, individually and collectively, are frequently antagonistically disposed towards one another largely because no ready means of coordination seems to be at hand.

It is surprising, however, how dis-

agreements vanish when unfriendly conditions are brought together in the fellowship of a united objective.

In lumber, the interests of all parties concerned in manufacturing and distributing are mutual without a medium for the dispassionate interchange of views.

Hoo-Hoo, with its outstanding principles of confidence, friendship and education, presents an opportunity for relieving unhappy trade situations which never should exist.

The fact that fairmindedness is practically a universal asset is freely recognized when good fellows get together, and any man who has reared a business, however great, however small, is at heart the best sort of fellow when properly understood.

#### In a Nutshell.

Plan your work!  
Then work your plan!



## THE HOO-HOO BULLETIN

Official Medium of the Concatenated Order of Hoo-Hoo. Published Bi-Monthly at Mount Morris, Illinois. Application made for transfer of entry from the post office at St. Louis, Missouri, to the post office at Mount Morris, Illinois.

H. R. ISHERWOOD (29516), Editor  
1171 Arcade Building, St. Louis, Mo.



Friendship      Confidence  
Education      Unified Interest



The Motto of the Clearing House for Ideas of the Lumber Industry

That's the big idea behind Hoo-Hoo now, the thought that every loyal member of the Order wants to see put across, and put across in a big way.

It is being put across, slowly but surely and steadfastly, by members of the Order throughout the land who know the opportunity that confronts Hoo-Hoo and want to see the Order become what it should be—The Clearing House for Ideas of the Lumber Industry.

Every piece of music has a motif without which it would be a discord. Every institution has a purpose without which there would be no excuse for its existence. Every accomplishment in life must have a reason, else the accomplishment is a waste of human effort.

There is a motif, purpose and reason in Hoo-Hoo—all embodied in the big idea to make it what it was intended to be—the Clearing House for Ideas of the Lumber Industry; the place where all units of the industry—manufacturing, wholesaling and retailing—can meet in the friendship born of confidence, exchange ideas on subjects of mutual interest, and be all the better for having met.

That's the idea that's growing—and growing big—in lumberdom as well as Hoo-Hoo inner circles. It has taken time to get started, but everything worth while takes time.

### System Before Action.

It is not difficult for me to realize the fact that many members of the Order believe there should be more action and more life in it. Nor is it difficult for me to appreciate their viewpoint. But life and action in an

order or institution, like life and action in a human being, depend upon a sound constitution, a healthful body, and a system that thoroughly functions in every detail. Hoo-Hoo's system, for the last several months, has been undergoing rejuvenation and now it's in a pretty healthful condition.

But it has taken time to get all parts of the Order's system functioning in the right way.

First, I had to become fully acquainted with the details of the Order. This took time.

Second, I had to adjust our organization's plans to current conditions. This also took time.

Then—plans and ideas which would be agreeable to the membership as a whole and redound to the benefit of the Order had to be originated and started toward completion. More time.

Before the members could be served promptly and efficiently, things had to be systematized, for without system much action can be, and usually is, wasted.

The first thing necessary was to bring our office equipment up to the



point where the membership list could be handled efficiently, so that the members could be promptly and correctly served. This required a great deal of study in order to decide just what kind of equipment to use.

And after the equipment was contracted for and delivered, two and a half months were spent arranging it and transferring names of members to the "better way."

### Other than Concatenations.

Then plans were worked out to bring the members together at other times than at Concatenations. This will be accomplished through Hoo-Hoo clubs, which will meet once a month, or possibly once a week or as often as the members see fit. Headquarters will furnish information to these clubs and will also assist in planning entertainments and instructive programs.

During my travels about the country, inspecting the systems of practically every successful lumber organization, I have gleaned volumes of information, the kind that is of interest to each and every member, the kind that will contribute to the efficiency of the entire industry.

If the reports of these club meetings be sent regularly to me, I will be able to, in turn, furnish other clubs with suggestions that will do wonders toward making the activities of all clubs broader and more beneficial and enjoyable.

### We Want a Monthly.

You have all been looking forward to receiving the Bulletin more regularly. Following the coming Annual, it is hoped a way will be perfected by which the Bulletin can be published monthly. This would do a great service in bringing us all more closely together.

It is my aim that before many more months have passed, Hoo-Hoo will have the support and the recognition and high esteem of the entire lumber industry.

Just remember, if I have not visited your district yet, I am coming with the hope that I will receive your continued support and cooperation and will be able to give you some help toward future plans.

## Are Your Dues Paid?



Don't  
Monkey  
with a  
Good  
Thing

## LETTERS FROM WIDOWS

One Says: "Have Two Small Children Whom I Must Support and Have No Means to Do It"—  
What Others Say.

A number of letters on this death benefit proposition have poured into headquarters since the last issue of The Bulletin.

Statements have been sent out from time to time, reminding delinquent members of their arrearage in dues.

Some of them have brought results—some haven't.

Here are a few specific reasons why it doesn't pay to take them lightly:

Concatenated Order of Hoo-Hoo,  
St. Louis, Mo.  
Dear Sir:

We are in receipt of a statement and letter for my father, requesting that he pay his 1921 dues. My father died on the 20th day of May this past month. He had been ill for about five or six months up until his death.

The last card we have is of 1920 and in receipt of your statement, I thought it best to take this matter up with you, as the insurance means a great deal to my mother, there being five small children who have to be taken care of.

Trusting that I will hear from you in the near future, I remain,  
One paragraph from the Secretary-Treasurer's letter will suffice. It is as follows:

I assure you it was with a great deal of regret on our part to find that your father was in arrears for 1921, which made it impossible for us to extend the helping hand to the extent of \$100.00 death benefit, which all members are protected

with through the prompt payment of dues.

### The Better Way.

Dear Brother Isherwood:

I have your letter of the 25th ult., with check enclosed in favor of — and have delivered it to her.

Mrs. — wishes to express her sincere thanks, and appreciation for the prompt manner in which you responded to my telegram.

While he was well provided with insurance, there was practically no cash on hand that his widow could use, and this \$100.00 was truly a nimble penny at an opportune time.

### Fraternally yours.

From a Recent Widow.  
Concatenated Order of Hoo-Hoo,  
St. Louis, Mo.

Gentlemen:

I wish to inform you of the death of my husband, — of —, who has been a member of the Order of Hoo-Hoo.

After looking over his papers the day following my husband's funeral, I was sadly disappointed when I found a letter from you in his desk, stating that he had not paid his dues for this year.

It is my earnest desire to pay the dues in order to get his policy.

I have two small children, —, and —, aged fourteen and eleven, whom I must support. I have no means to do it.

My husband's intentions were good. He would have paid his dues if it were possible. He worked hard to provide for his family.

I ask you again to please give me your helping hand in these hours of need and discomfort.

It was with great regret that this \$100.00 could not be paid. But rules are rules.

Another Widow and Son.  
Mr. H. R. Isherwood,  
St. Louis, Mo.  
Dear Sir:

I just received the enclosed and wish to inform you that my son passed away on —, enroute from Los Angeles to my home to spend Christmas with us, as his wife and infant son were visiting us.

I know nothing about his standing in the Order, but I found a couple of statements like the one I have enclosed, and if there is a death benefit it would be a great help to his widow and infant boy who are living with me.

### But Look Here.

Mr. H. R. Isherwood,  
St. Louis, Mo.

My dear Mr. Isherwood:

I wish to acknowledge receipt of your letter of the 1st inst., and thank you and your brother Hoo-Hoo for your kindness and patience in regard to the settling of —. The check was received and the "helping hand" you speak about is going on with that money to the several charities in which I am interested—in the name of the Hoo-Hoo.

I wish your organization every success and I'm sorry I cannot still be a "lady Hoo-Hoo" for I have had some wonderfully pleasant times at the celebrations held here at different times.

### Another.

My dear Mr. Isherwood:

The check for one hundred dollars death benefit which the Hoo-Hoo Order sent me was received last month, but on account of my illness I haven't been able to acknowledge it before.

I want to thank you very much for same and I assure you your kindness is appreciated.

### And Yet Again.

Mr. H. R. Isherwood,  
St. Louis, Mo.

Dear Sir:

Kindly accept my thanks for your check for \$100.00 of May 21st.

### More Still.

Mr. Henry R. Isherwood, Sec'y,  
St. Louis, Mo.

Dear Sir:

I feel more gratitude and appreciation for your organization than I can adequately express when I try to thank you for your check and kind letter. But I must tell you this was one of the things which has been a source of comfort to me, so please accept my sincere and heartfelt thanks.

### Many Like This.

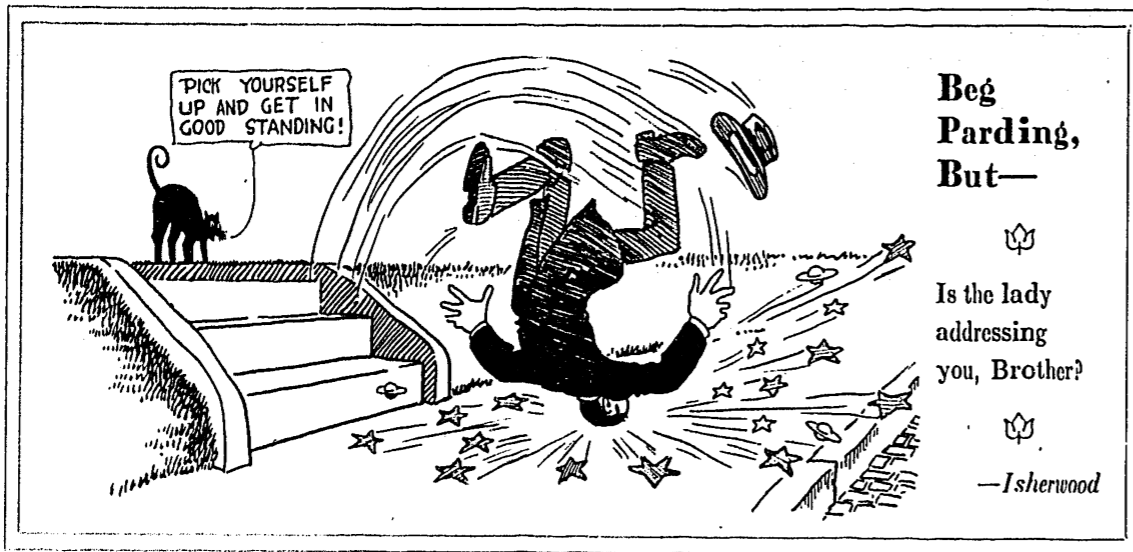
Mr. H. R. Isherwood,  
Secretary-Treasurer Hoo-Hoo,  
St. Louis, Mo.

Dear Sir:

I wish to thank the Hoo-Hoo Order through you, for the one hundred dollar benefit which I received from you.

I thank you very sincerely for your kind offer of assistance if needed. There is nothing that you can do, thank you, but I appreciate the kindness which prompted the offer.

Please pardon my delay in writ-



ing to thank you and the Order of Hoo-Hoo.

#### And Now What?

Now, listen here, Mr. Burly Hoo-Hoo: Your more or less palatial lumber shack may not burn down, bandits may not purloin your slobber, hold bad men may not pilfer your safe—but there is a big chance that some day your wife will be a widowed letter-writer.

What kind of letter is she going to write?

One hundred bones isn't very much.

But it is enough to be thankful for in the saddest hour of a woman's life; it is enough to miss if there is no money in the house at the final moment.

And yet it isn't so much the hundred dollars. There is the genuine sympathy of your friends for HER, the hand on the shoulder, the word of cheer when all is cheerless—these are what count.

You know it. You have felt it. There have been many times in your life when it was worth more than a hundred dollars—yes, a thousand—to know that you were not alone in your distress; that there were fellows who cared, and that they did not hesitate to come to you and put their "hands upon your shoulder in a kindly sort o' way."

Pay your dues as promptly as you pay any other honest obligation. You may as well pay them a month ahead as a month behind—it's all the same in a life time—only when they are not behind, the fellows must and will be friends to the one you love the best in the hour when friendship counts for all that it is worth.

#### The New Geography.

Teacher—"Willie, name two of the world's greatest deserts."

Willie—"Sahara and the United States."

#### GOT AN ADDRESSOGRAPH.

Thorough study of the systems used by other prominent Orders and by insurance companies, the installation of a new motor driven Addressograph for the purpose of systematizing and handling the Hoo-Hoo membership list has been made.

To complete the installation has required a great deal of work and considerable expense. An expert operator has been engaged to manipulate the electrical device for making the plates. With the aid of the office staff, it has required a little over two months to transfer the names to the new plates, they being classified as to states, cities and the standing of the members.

This new equipment is already proving a time and money saver. A list of members and their standing can be run off in a few minutes' time. This system will do wonders toward making Hoo-Hoo stronger and greater and will aid in serving the members more promptly and efficiently.

#### HATS OFF TO ATLANTA!

The lid's off in Atlanta! No, not violating Mr. Volstead's act—they're making a Hoo-Hoo club go, and go big. They've broken the ice.

There has been much discussion as to the holding of meetings other than Concatenations, in order that educational work might be developed in such a way as to render real service to the great lumber industry.

On April 4, the first word along this idea was spoken at the Atlanta Hoo-Hoo club's first meeting. The following officers were elected:

President—Milton Klein.  
Vice President—J. E. Cochran.  
Secretary-Treasurer—C. B. Harman.

The report of the Committee on Constitution and By-Laws was read

by the Secretary at the last meeting on June 6. Discussion followed. The same was referred back to the committee for more complete information, with instructions that the Constitution and By-Laws be made in separate form with the suggestion that the annual dues be \$5.00 per year and that each member be present to pay his share of expense of each meeting of the club. Revised form will be ready for consideration and adoption at the next annual meeting this month.

The Hoo-Hoo spirit has been developed in the Atlanta district within the past nine months. Yet, it's one of the most active in the country today. It has accomplished more for its members than any other organization in the industry. A great deal of credit is due the Atlanta Hoo-Hoo.

What are the possibilities for Concatenations and a Hoo-Hoo club in your district in the near future? Send your suggestions to Secretary-Treasurer Isherwood. Let him know what you are planning.

#### 1921 HOO-HOO ROSTER.

Following September 9, it has been planned to publish a Hoo-Hoo roster to include a list of all officers, members of the Advisory Board, Vicegerent Snarks, Life and Honorary Members, and members paid up for 1921 only.

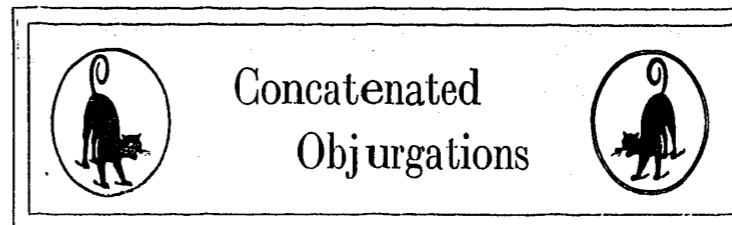
If you're not a paid-up 1921 Hoo-Hoo, you'd better make yourself one, so as to have YOUR place in the roster.

#### Candor.

There was once a verdant young frosh  
Who took a maid to a dance in Osh-kosh.

When he said, "Won't you gimme A look at the shimmy?"  
She replied, "I can't sir, 'sin the wash."

—[Michigan Gargoyle.



#### RENDERING SERVICE.

Render Service.  
Do not worry about the reward—it will be just exactly in proportion to the amount of service you render. You do not think it is true?

If you do not, I will not be surprised because there are about 95% of the world's population who does not believe it either.

On the other hand, there are 7% who have learned that the law of service and reward is a definite fixed law. Seven per cent represent the leaders, and the other minority, the followers.

The greatest obstacle to the return of prosperity today is the individual or group that persists in holding out against orderly deflation of values.

The yard-stick of War-time prices must be thrown away—forgotten altogether.

Those who decline to go along with the country in the necessary steps are going to delay the progress of business.

The man who carries on a business at a loss is a sinner to society.

Play the game on the square; be ministers to your respective communities.

Don't forget that you are engaged in a mighty important industry. You are handling that which goes into everything from the cradle to the coffin.

And don't forget that it is only on the basis of confidence and trust that you can build up business.

Three rules for success:  
Think about it  
Decide upon it  
Do it.

Half of success is in screwing up courage to BEGIN!  
Just as it takes nerve to plunge under a cold shower.  
But think of the after effects.

If you are going to earn more, you must learn more.

You must first give before you can expect any return. Compensation is incidental. Service should be the exchange value between men.

Two heads are better than one. Consider the barrel.

#### Don't Be a Miser With

Your pity  
" advice  
" respect  
" manner  
" loyalty  
" sympathy  
" optimism  
" ambition  
" generosity  
" attention  
" affection  
" admiration  
" toleration  
" good deeds  
" friendliness  
" consideration  
" acknowledgment

There is a woman on every dollar. She makes love only to those who wink with system and smile with service.

Ask me a question which I will find hard to answer and you will have rendered me a genuinely useful service by causing me to THINK.

Early to bed and early to rise,  
Work like hell and advertise,  
Makes a man healthy, wealthy and wise.

Believing in people is just as essential as believing in our product, or, in ourselves.

Because the more you give, the more you get.

Don't abuse the rich. We can't all be paupers.

Don't expect the cow to back up into the barn to be milked! Go after the cow.

Boiled-down Americanism consists of getting yours and giving the other fellow a decent chance to get his.

#### Your Customers Want

To be recognized.  
To be appreciated.  
To receive value for the \$\$\$.

#### A Thought for the Day.

That action is best which procures the greatest happiness for the greatest numbers.

You can no more reap a generous crop of pay from a sowing of a poor grade of service than you could reap a crop of wheat from a sowing of wild mustard.

Money and happiness, the two great objects of life, never have been attained and RETAINED except through rendering useful service.

Things move along so rapidly nowadays that people who say "It Can't Be Done" are interrupted by somebody doing it.

Don't wait for something to turn up—turn it up.

Let us then be up and "doing" Everyone we can, and thus, We shall keep them from pursuing Clever schemes for "doing" us.

Some men are like motors: When they cease to spark, right away they begin knocking.

Abbreviated skirts make the women look shorter— And the men look longer.

It's no use taking life too seriously. You'll never get out of it alive anyway.

#### Enjoy Yourself at Fresno





## Some 'Catenated Doin's, We'll Say!



## CONCATENATIONS.

It will only be necessary for you to scan over the list of Concatenations and the number of new members initiated since the last edition of the Bulletin to realize that we are growing, which means greater strength and more power.

We wish to call your attention particularly to the class of new members that have been admitted to membership. They are such representatives of the industry and of the kind that make an organization really worthwhile.

We regret that space will not permit going more into detail concerning each Concatenation and the splendid work of the Vicegerents in connection therewith.

And that which should be gratifying to all the members is the fact that a larger percentage of the new members listed herein made their application for membership in the Order upon their own free will and accord.

We have the cooperation of the Vicegerents and officials in enforcing the rules of the Order as to the eligibility and qualification, which is having a most noticeable effect in causing a majority of those who are eligible as one too valuable to be neglected.

While we are nearing the end of our fiscal year, yet we have an exceptionally large number of meetings for the months of July and August. (See list of meetings scheduled in this issue.)

We hope, following this issue, with the aid of our new equipment and with the reduction in price of printing, to be able to publish the Bulletin

monthly and carry a more complete report in detail of each and every Concatenation.

## CONCATENATION 2161.

Denver, Colo., Jan. 13, 1921.

Snark—O. D. Neill.  
Senior Hoo-Hoo—J. H. Burnside.  
Junior Hoo-Hoo—W. R. McFarland.  
Bojum—J. E. McPhee.  
Scrivener—I. F. Downer.  
Jabberwock—Thos. C. Hurst.  
Custocian—G. H. Walte.  
Arcanoper—W. R. Grier.  
Gurdon—Melvin L. Cooper.

## Candidates.

31094—Otis Asbury Rice, Manager J. G. Noll Lbr. Co., Sterling, Colo.  
31067—George Lewis Barnard, Manager James G. Noll Lbr. Co., Box 93, Ramah, Colo.  
31068—Chas. Allen Bean, President Interstate Lbr. Co., Denver, Colo.  
31069—John Richard Berks, Retail Manager, James G. Noll Lbr. Co., Stoneham, Colo.  
31070—Chester A. Blackwood, Stenographer, The James G. Noll Lbr. Co., Denver, Colo.  
31071—Raymond Brown, Clerk, J. G. Noll Lbr. Co., Denver, Colo.  
31072—Parke L. Bryan, Traveling Salesman O. O. Russell Lbr. Co., Denver, Colo.  
31073—Leo David Chase, Relief Manager The James G. Noll Lbr. Co., Denver, Colo.  
31074—Harvey C. Clon, Manager and Treasurer The Standard Lbr. Co., Wray, Colo.  
31075—Lloyd Emerson Cole, Salesman, Interstate Lbr. Co., Denver, Colo.  
31076—Charles Jesse Garrison, Traveling Salesman J. G. Noll Lbr. Co., Denver, Colo.  
31077—John Henry Giles, Manager The James G. Noll Lbr. Co., Denver, Colo.  
31079—Homer Hagerman, Manager of Retail Yard The J. G. Noll Lbr. Co., Denver, Colo.  
31080—Merritt A. Hull, Salesman Interstate Lbr. Co., Denver, Colo.  
21081—Watson David Kennedy, Salesman Hallock & Howard Lbr. Co., Denver, Colo.

31082—Fred J. Kingan, Auditor San Luis Valley Lbr. Dirs. Ass'n, Monte Vista, Colo.  
31083—Albert Henry Lauenstein, Manager Boise Payette Lbr. Co., Longmont, Colo.  
31084—Robt. B. McGriffin, Traveling Salesman Interstate Lbr. Co., Denver, Colo.  
31085—Albert G. Marlon, Salesman McPhee & McGinnity Lbr. Co., Denver, Colo.  
31086—C. H. Miller, Manager Boise Payette Lbr. Co., Greeley, Colo.  
31087—Clarence E. Montgomery, Yard Manager The James G. Noll Lbr. Co., Denver, Colo.  
31088—Lawrence L. O'Kelley, Traffic Manager The James G. Noll Lbr. Co., Denver, Colo.  
31078—Otto Gramm, President Otto Lbr. Co., Laramie, Wyo.  
31089—Austin W. Overholt, Assistant to Secretary The Hallack & Howard Lbr. Co., Denver, Colo.  
31090—Louis Edwin Perrin, Manager The Jas. G. Noll Lbr. Co., Denver, Colo.  
31091—William S. Pickerill, Secretary-Treasurer Durango Planing Mill & Lbr. Co., Durango, Colo.  
31092—William Walker Pickett, Manager Jas. G. Noll Lbr. Co., Denver, Colo.  
31093—Milton Ed. Ray, Yard Manager Jas. G. Noll Lbr. Co., Denver, Colo.  
31095—Clarence Raymond Roberts, Manager James G. Noll Lbr. Co., Denver, Colo.  
31096—Wallace Allen Robinson, Salesman The Interstate Lbr. Co., Denver, Colo.  
31007—Chas. A. Tholen, Manager Farmers Ex. & Mfg. Co., Yuma, Colo.  
31098—Frederick A. Vitteoe, Salesman James G. Noll Lbr. Co., Denver, Colo.  
31099—Charles H. Vottler, Local Manager Boise Payette Lbr. Co., Loveland, Colo.  
31100—Louis Albert Zabel, Manager The James G. Noll Lbr. Co., Denver, Colo.

## Members Present.

2199, 2778, 3401, 5346, 6165, 6743, 8078, 8083, 8088, 9316, 9429, 9801, 10051, 10278, 10990, 10992, 11444, 11453, 14157, 16186, 18311, 18319, 18329, 18543, 19003, 20785, 20790, 20831, 21804, 22280, 22274, 22284, 22292, 22296, 23529, 23856, 23859, 26253, 26268, 26666, 27277, 27446, 28274, 28312, 28901, 28904, 29136, 29186, 29196, 29372, 29373, 29376, 29376, 29860, 29861, 29862, 29865, 29500, 29505, 30061, 30319, 30397, 30399, 30400, 30403, 30405, 30406, 30408.

## CONCATENATION 2162.

Indianapolis, Ind., Jan. 19, 1921.

Snark—O. D. Haskett.  
Senior Hoo-Hoo—C. M. Munger.  
Junior Hoo-Hoo—M. M. Carson.  
Bojum—Alex. Hamilton.  
Scrivener—F. W. Woods.  
Jabberwock—O. E. Crawford.  
Custocian—H. L. Wilson.  
Arcanoper—Frank W. L. Binford.  
Gurdon—R. D. Foster.

## Candidates.

31101—Frank W. Alvis, Salesman John A. Cox Lumber Co., 500 Meridian Life Bldg., Indianapolis, Ind.  
31102—Earl Bullock, Indianapolis Representative American Lumberman, 405 Peoples Bank Bldg., Indianapolis, Ind.  
31103—Louis C. Foy, Manager W. M. Simpson Lumber Co., 301 White River Ave., Bicknell, Ind.  
31104—Clarence R. Garvey, Salesman Sawyer Goodman Co., Marinette, Wis.  
31105—Charles W. Hamer, President and Manager Hamer Lumber Co., Greentown, Ind.  
31106—William J. Henley, Jr., William J. Henley Lbr. Co., Blocher, Ind.  
31107—Roland Nash, Salesman Anderson Lumber Co., South Stillwater, Minn.

31108—James T. Parlon, Owner & Manager New Richmond Lumber Co., New Richmond, Ind.  
31109—James Herman Reego, Indiana Representative Lumbermen's Mutual Casualty Co., 8046 Park Ave., Indianapolis, Ind.  
31110—Roger R. Reynolds, Salesman Weyerhaeuser Sales Company, Courtland Hotel, Kokomo, Ind.  
31111—Walter A. Robinson, Sales Representative Long Bell Lumber Co., 1608 Merchants Bk. Bldg., Indianapolis, Ind.  
31112—John M. Simpson, Manager Vincennes Yard, W. M. Simpson Lbr. Co., Indianapolis, Ind.  
31113—James W. Wright, Auditor and Secretary W. M. Simpson Lbr. Co., Indianapolis, Ind.

## Members Present.

209, 424, 318, 414, 821, 1032, 2985, 8743, 10026, 18429, 18433, 23775, 24854, 25253, 29749, 30419, 29140, 30421.

## CONCATENATION 2163.

San Francisco, Calif., Jan. 26, 1921.

Snark—M. L. Suphrat.  
Senior Hoo-Hoo—Robt. C. Parker.  
Junior Hoo-Hoo—Frank O'Connor.  
Bojum—C. M. Rose.  
Scrivener—J. Walter Kelly.  
Jabberwock—Hewitt Davenport.  
Custocian—Oscar H. Johnson.  
Arcanoper—W. H. Woods.  
Gurdon—W. P. Medill.

## Candidates.

31114—Garry Eaton Bennett, Salesman Hill & Morton, 110 Market St., San Francisco, Calif.  
31115—Edward Lee Blatter, Salesman Telechira Lumber Co., 1317 Sacramento St., Vallejo, Calif.  
31116—Fred W. Brose, Head of Transportation Department Chas. R. McCormick & Co., 900 Fife Building, San Francisco, Calif.  
31117—John Edward Colombo, Half Owner Colombo-Fuller Lbr. Co., Santa Rosa, Calif.  
31118—John Lawrence Conlon, Order Dept. The Charles Nelson Co., 230 California St., San Francisco, Calif.  
31119—William David Dunning, Sales Manager The Little River Redwood Co., 112 Market St., San Francisco, Calif.  
31120—Henry F. Paull, Sales Manager, Hammond Lumber Co., San Francisco, Calif.  
31121—Harry Benjamin Gernerston, Salesman J. R. Hanify Co., 24 Market St., San Francisco, Calif.  
31122—Woldemar Harold Hamn, Manager Box Dept., MacDonald & Harrington, 16 California, San Francisco, Calif.  
31123—Smith Davis Hicks, Vice-Pres., The Rodd Co., Century Bldg., Pittsburgh, Pa.  
31124—Henry Martin Hink, Salesman Dolbers & Carson Lumber Co., 724 Merchants Exchange, San Francisco, Calif.  
31125—Enoch William Holmberg, Salesman Coos Bay Lumber Co., 502 Fife Bldg., Oakland, Calif.  
31126—William A. Huddart, Partner J. M. Huddart, 110 Market St., San Francisco, Calif.  
31127—Edward John King, Salesman J. M. Huddart, 110 Market St., San Francisco, Calif.  
31128—Frank Bartlett Macomber, Jr., Salesman Macomber Savidge Lumber Co., 806 Hobart Bldg., San Francisco, Calif.  
31129—Alfred Robert McCullough, Jr., Salesman, McCullough Lumber Co., 112 Market St., San Francisco, Calif.  
31130—William Wade Morrison, Engineer Pittsburg & Shawmut Railroad, Kittanning, Pa.  
31131—Allan Lloyd Moses, Salesman E. A. Howard & Co., 661 Castro St., San Francisco, Calif.  
31132—John A. Nelson, Invoice Clerk Sud-

## CONCATENATION 2165.

Memphis, Tenn., Feb. 10, 1921.

Snark—H. C. Ball.  
Senior Hoo-Hoo—R. A. Taylor.  
Junior Hoo-Hoo—M. M. Elledge.  
Bojum—Wm. Burton Ellis.  
Scrivener—Lee E. Glass.  
Jabberwock—Wm. Peters.  
Custocian—H. R. Isherwood.  
Arcanoper—Chas. E. Snowden.  
Gurdon—J. P. Matthews.

## Candidates.

31163—Rollin Leonidas Elledge, Member J. R. Elledge & Sons, 108 Monroe St., Memphis, Tenn.  
31164—Harry E. Gabriel, Assistant Superintendent St. Louis & San Francisco Ry., Thayer, Mo.  
31165—Lewis Godfrey Negratto, Salesman Manager Hammond Lbr. Co., Ltd., Hammond, Ia.  
31166—John Rufus Stewart, Special Agent Indiana Lumbermen's Mutual Ins. Co., 978 Union Ave., Memphis, Tenn.  
31167—Lee Jayne Wilson, Salesman Natalbany Lumber Co., Box 772, Hammond, La.

## Members Present.

30533, 30805, 30808, 26917, 14314, 2400, 29472, 29554, 8750, 80530, 80525, 27454, 29655, 30878, 5898, 80529, 30871, 28421, 21677, 26427, 29516, 26011, Hon. 106.

## CONCATENATION 2166.

Toledo, Ohio, Jan. 22, 1921.

Snark—Warren J. Duffy.  
Senior Hoo-Hoo—K. P. Aschbacher.  
Junior Hoo-Hoo—L. J. Pomeroy.  
Bojum—Frank H. Campbell.  
Scrivener—H. R. Isherwood.  
Jabberwock—F. E. Holland.  
Custocian—W. E. Beard.  
Arcanoper—E. D. Tennant.  
Gurdon—Harry S. Wingard.

## Candidates.

31168—Joseph Richard Bohm, Salesman The Swan Creek Lbr. Co., Toledo, Ohio.  
31169—Clyce Harold Duttweiler, Bookkeeper Washburn Lbr. Co., Toledo, Ohio.  
31170—William John Fisher, Secretary-Treasurer The Sandusky S. & D. Co., Sandusky, Ohio.  
31171—Verner M. Kelly, Bookkeeper Ben L. Stephens & Co., Toledo, Ohio.  
31172—John E. Kreilick, Manager The Gordon Lbr. Co., Fremont, Ohio.  
31173—Clifford H. McMann, Manager J. J. McMann Lumber Co., Wakeman, Ohio.  
31174—Chester C. Martin, Secretary-Treasurer The Martin Co., Luckey, Ohio.  
31175—Dorr Lee Miles, Yard Foreman H. S. Miles Lbr. Co., Delta, Ohio.  
31176—Louis Fred Myers, Tallyman Swan Creek Lbr. Co., Toledo, Ohio.  
31177—Fred Elbert Osgood, Owner F. E. Osgood Lumber Co., Toledo, Ohio.  
31178—J. C. Pattison, Salesman F. W. Duttweiler Lbr. Co., Toledo, Ohio.  
31179—Arthur Edward Schott, Salesman Swan Creek Lbr. Co., Toledo, Ohio.  
31180—Bruno Carl Sclaf, Bookkeeper Swan Creek Lbr. Co., Toledo, Ohio.  
31181—Ralph P. Smith, Local Representative Lumbermen's Mutual Casualty Co., Chicago, Ill.  
31182—Edward Hastings Vielmeler, President The Sandusky Lbr. Co., Sandusky, Ohio.  
31183—William H. Wellins, Assistant Manager The Martin Co., Luckey, Ohio.

## Members Present.

5187, 7839, 9889, 10343, 10822, 24372, 25222, 29414, 29516, 29893, 30519, 30829.

## CONCATENATION 2167.

Grand Rapids, Mich., Feb. 2, 1921.

Snark—E. D. Tennant.  
Senior Hoo-Hoo—J. S. Williams.  
Junior Hoo-Hoo—H. R. Isherwood.  
Bojum—W. L. Fassett.  
Scrivener—W. J. Barclay.  
Jabberwock—F. E. Holland.  
Custocian—F. H. Campbell.  
Arcanoper—A. M. Manning.  
Gurdon—W. L. Hoyer.

Set in "Round Table Convention" at Fresno.



- Cornelius Lbr. Co., St. Louis, Mo.
- 31332—Victor C. Horn, Partner Cant Hook Lbr. Co., 277 Arcade Bldg., St. Louis, Mo.
- 31334—William L. Kurz, Assistant Cashier Cornelius Lbr. Co., St. Louis, Mo.
- 31335—Malcolm MacConnell, Salesman Gidson Anderson L. & M. Co., St. Louis, Mo.
- 31336—Theodor C. Mann, Vice President Antrim Lbr. Co., 1282 Arcade Bldg., St. Louis, Mo.
- 31337—Robert W. Pira, Cashier Cornelius Lbr. Co., 1569 Arcade Bldg., St. Louis, Mo.
- 31338—Robert M. Roewe, Salesman F. T. Beck's Lbr. Co., 1605 Arcade Bldg., St. Louis, Mo.
- 31339—A. A. Kotzlen, Salem, Mo.
- 31340—Horatio N. Saylor, Jr., Manager Sherrill Hardwood Lbr. Co., of Meriville, La., 1501 Arcade Bldg., St. Louis, Mo.
- 31341—Geo. J. Schlueter, Market Reporter Commercial Journal Co., St. Louis.
- 31342—George R. Springman, Treasurer-Assistant Manager Springman Lbr. Co., Alton, Ill.

**CONCATEINATION 2178.**

- Portland, Oregon, April 22, 1921.
- Snark—J. R. Berthoff.
- Senior Hoo-Hoo—Geo. M. Cornwall.
- Junior Hoo-Hoo—E. D. Tennant.
- Rojum—F. W. Reiblin.
- Scrivenoter—David U. Davis.
- Jabberwock—H. E. Officer.
- Custocatian—F. D. Guther.
- Arcanoper—A. A. Demmieck.
- Gurdon—J. B. Olson.

**Candidates.**

- 31343—Maurice R. Colliard, Salesman North American Lbr. Co., Portland, Ore.
- 31344—William W. Dean, Secretary Western Lumber Agency, 624 Morgan Bldg., Portland, Ore.
- 31345—Walter E. Hoffman, Auditor Hartwood Lbr. Co., 511 Gasco Bldg., Portland, Ore.
- 31346—John K. Hovey, Treasurer International Lbr. Co., 1405 N. W. Bk. Bldg., Portland, Ore.
- 31347—C. Howard Kahle, Manager C. H. Kahle & Co., 804 Lewis Bldg., Portland, Ore.
- 31348—John H. McDonald, Secretary Barer-Bauch Lbr. Co., Portland, Ore.
- 31349—Calvin H. Morton, Owner Alberta Lumber Co., 840 Alberta St., Portland, Ore.
- 31350—Victor J. Phillips, President Western Lumber Agency, 624 Morgan Bldg., Portland, Ore.
- 31351—Merrill A. Reed, Advertising Department "The Timberman," Portland, Ore.
- 31352—Ernest T. F. Wohlenberg, Lumber Buyer International Lbr. Co., Portland, Ore.

**Members Present.**

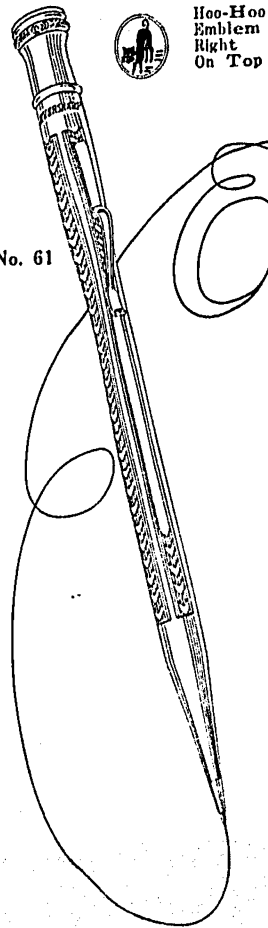
- 13614, 24097, 24820, 25040, 7646, 20105, 20691, 29247, 30488, 13070, 30497, 30664, 27193, 30481, 16236, 1204, 29561.

**His Closest Friend.**

Binks—"Do you know Jones the tightwad?"  
Jinks—"Why, yes. He's my closest friend."

**The Lunar Toddle.**

Prof. (lecturing to sleepy class in astronomy)—"Because of the fact that the gravity force on the moon is only one-fourth as strong as that of the earth, any person could jump four times as high there as here—"  
Pretty co-ed (dreamily)—"Professor, do they dance the toddle on the moon?"



No. 61

Hoo-Hoo Emblem Right On Top

Get a Hoo-Hoo

**Prices to Members**

- No. 30. Plain Silver Plate.....\$2.30
- No. 60. Plain 12K Gold Filled.... 3.80
- No. 61. Checkered Gold Filled.... 4.30
- No. 14. Gold Filled..... 5.80

Above numbers carried in stock.  
Order by number.  
Send orders with cash to

**H. R. Isherwood**

Arcade Bldg. - - - St. Louis, Mo.

**HELP WANTED.**

In the last issue of the Bulletin we gave the rulings concerning our Hoo-Hoo emblem. We have received inquiries from some of our members concerning the use of the Hoo-Hoo membership list. In fact, the same rulings apply to the membership list as to the emblem. We absolutely prohibit its use by any member, or group of members, or otherwise, for any purpose other than that of the welfare of the Order and as a matter of record for the individual members.

Every Hoo-Hoo in good standing is justly entitled to the membership list.

The Secretary-Treasurer earnestly solicits the support and cooperation of every officer and member of the Order in keeping him advised of any misuse of this list that he may learn or know of.

**A Juggernaut.**

"Did you get on the water wagon this year?"  
"You don't have to get on it now. It runs over you."

Have you paid your dues?

**Yeah?**

Fair Co-ed (to Football Star)—  
"Were you ever penalized for holding?"  
Football Star—"Er—well—I had my face slapped once."

**In the Dark.**

He seized her in the dark and kissed her;  
For a moment bliss was his.  
"Oh," he said, "I thought it was my sister!"  
She laughed and said, "It is!"

**Not Up on Sport Stuff.**

Billy—"You should have seen Lily run the quarter mile."  
Milly—"What did she run it in?"  
Billy—"I'll be darned, if I know what you call 'em."

**Dad, That's You!**

Son—"Mother, what is a parlor Bolshevik?"  
Ma—"A parlor Bolshevik, my son, is a man who smokes in the parlor and then throws the ashes on the floor."



**Officers of the Order**

*Dang it, Help 'Em Keep Things Moving*

**The Supreme Nine**

- SNARK OF THE UNIVERSE—J. M. Tully (21649), President L. M. Tully Lumber Co., St. Louis, Mo.
- SENIOR HOO-HOO—F. E. Conner (29832), President Sacramento Lumber Co., Sacramento, Calif.
- JUNIOR HOO-HOO—D. S. Montgomery (30285), Secretary Wisconsin Retail Lumber Dealers' Association, Milwaukee, Wis.
- ROJUM—Wm. M. Beebe (8789), Beebe-Burton Lumber Co., Seattle, Wash.
- SCRIVENOTER—M. M. Elledge (26427), M. M. Elledge Lumber Co., Corinth, Miss.
- JABBERWOCK—H. D. Foote (18790), Foote-Burt Lumber Co., Inc., Alexandria, La.
- CUSTOCATIAN—John J. Earle (8589), Landeck Lumber Co., Tampa, Fla.
- ARGANOPER—C. E. Murphy (11378), Manager Utah Lumber Co., Salt Lake City, Utah.
- GURDON—P. J. Wilson (28446), J. A. Hunter & Co., New York City, N. Y.

**The Jurisdictions**

- JURISDICTION NO. 1—Under Snark of the Universe, L. M. Tully: Missouri, Southern Half Illinois, Iowa, Kansas, Indiana: all Foreign Countries and Canada, with exception of British Columbia.
- JURISDICTION NO. 2—Under Senior Hoo-Hoo, F. E. Conner: California, Arizona, Nevada and New Mexico.
- JURISDICTION NO. 3—Under Junior Hoo-Hoo, D. S. Montgomery: Wisconsin, Minnesota, Northern Half Illinois, Michigan and Ohio.
- JURISDICTION NO. 4—Under Rojum, Wm. M. Beebe: Washington, Oregon, Idaho, Montana and British Columbia.
- JURISDICTION NO. 5—Under Scrivenoter, M. M. Elledge: Mississippi, Alabama, Tennessee, Kentucky and West Virginia.
- JURISDICTION NO. 6—Under Jabberwock, H. D. Foote: Louisiana, Texas, Arkansas and Oklahoma.
- JURISDICTION NO. 7—Under Custocatian, J. J. Earle: Florida, Georgia, North Carolina, South Carolina and Virginia.
- JURISDICTION NO. 8—Under Arcanoper, C. E. Murphy: Utah, Colorado, Wyoming, Nebraska, North and South Dakota.
- JURISDICTION NO. 9—Under Gurdon, P. J. Wilson: New York, Delaware, District of Columbia, Maryland, New Jersey, Pennsylvania, New England States.

**The House of Ancients**

- CHAS. H. McCARER (1), (Deceased).
- B. A. JOHN'SON (2), Lumber World Review, Chicago.
- J. E. DEFEBAUGH (6), (Deceased).
- H. H. HEMENWAY (184), (Deceased).
- A. A. WHITE (162), (Deceased).
- N. A. GLADDING (90), E. C. Atkins & Co., Indianapolis, Ind.
- W. B. STILLWELL (3953), Southern Pine Co., of Georgia, Savannah, Ga.
- A. H. WEIR (2505), (Deceased).
- WM. H. NORRIS (1660), (Deceased).
- ED. M. VEITMEIER, (Deceased).
- C. D. ROURKE (421), (Deceased).
- R. D. INMAN (2186), (Deceased).

**Osirian Cloister**

- HIGH PRIEST OF OSIRIS—R. A. Hiscox, Manager Hart-Wood Lumber Co., San Francisco, Calif.
- HIGH PRIEST OF PTAH—Peter A. Simpinkin, Salt Lake City, Utah.
- HIGH PRIEST OF RA—W. A. Hadley, The S. Hadley Lumber Co., Chatham, Ont., Canada.
- HIGH PRIEST OF ISIS—W. A. Priddie, Vice-President Beaumont Lumber Co., Beaumont, Texas.
- HIGH PRIEST OF SHU—Mark M. Elledge, M. M. Elledge Lumber Co., Corinth, Miss.
- HIGH PRIEST OF THOTH—P. T. Langan, Langan Lumber Co., Cairo, Ill.
- HIGH PRIEST OF HATHOR—H. R. Isherwood, Secretary-Treasurer Concatenated Order of Hoo-Hoo, St. Louis, Mo.
- HIGH PRIEST OF SED—Frank W. Trower, Trower Lumber Co., San Francisco, Calif.
- HIGH PRIEST OF ANUBIS—E. D. Tennant, Vice-President Commercial Journal Co., Publisher of Lumber, St. Louis, Mo.

**Viceregent Snarks**

- ALABAMA—(Western District) A. J. McEnchern (30040), Allied Sales Corp., Tusculoosa, Ala.
- ALABAMA—(Central District) E. W. McKinley (24579), Secretary Jefferson Lumber Co., Birmingham, Ala.
- ALABAMA—(Southern District) S. K. Taylor (10368), S. K. Taylor Lbr. Co., Mobile, Ala.
- ALBERTA, CANADA—(Southern District) John M. Nelson (13876), Cuddy & Nelson, Calgary, Alberta, Canada.
- ARIZONA—John A. Johnson (24980), State of Arizona, Johnson & Koch, Phoenix, Ariz.
- ARKANSAS—J. B. Webster (24701), Secretary Arkansas Ass'n of Lumber Dirs., 827 Southern Trust Bldg., Little Rock, Ark.
- AUSTRALASIA—William G. Boorman (106), Berlin Machine Wks., Sydney, N. S. W.
- BRITISH COLUMBIA—(Coast District) W. H. Crowe (29088), Sales Manager, Federal Lbr. Co., Vancouver, B. C., Canada.
- CALIFORNIA—(San Francisco Bay District) M. L. Euphrat (17605), Wendling-Nathan Lbr. Co., San Francisco, Calif.
- CALIFORNIA—(San Diego District) H. G. Larrick (28014), Sales Manager, Benson Lbr. Co., San Diego, Calif.
- CALIFORNIA—(Davis District) E. S. McBride (28452), Davis Lbr. Co., Davis, Calif.
- CALIFORNIA—(San Joaquin Valley District) C. D. McMaster (29727), San Joaquin Mill Owners' Ass'n, Fresno, Calif.
- CALIFORNIA—(Los Angeles District) David Woodhead (30690), Woodhead Lbr. Co., Los Angeles, Calif.
- CALIFORNIA—(Northern District) R. D. Bullock (27214), Hammond Lbr. Co., Eureka, Calif.
- COLORADO—(Central District) O. D. Neill (22292), 703 Sixth St., Greeley, Colo.
- COLORADO—(So. Colo. & No. N. Mex.) H. W. Berger (11444), Southern Colorado Lbr. Co., Trinidad, Colo.
- ENGLAND—(Southern District) Edwin Haynes, Timber Trades Journal, London, E. C., England.
- GEORGIA—(Northern District) Geo. West (30727), West Lbr. Co., Atlanta, Ga.
- GEORGIA—(Macon District) H. L. MacEwen (30983), Case-Fowler Lbr. Co., Macon, Ga.
- IDAHO—E. B. Sherman (27446), C. R. Shaw Wholesale Co., Boise, Idaho, (25176), Hardwood Lbr. Mills Co., Chicago, Ill.
- ILLINOIS—(Southern Iowa-Western Ill.) Vice-President Hamilton Lbr. & Mill Co., Geo. W. Angel, Hamilton, Ill.
- ILLINOIS—(Southern District) P. T. Langan (2400), P. T. Langan Lbr. Co., Cairo, Ill.
- IOWA—(Northwestern District) W. C. Butler (22792), Ronch & Munser Sash & Door Co., Sioux City, Iowa.
- IOWA—(Southern District) Robt. K. Eaton (12115), Missouri Land & Lbr. Exchange, Des Moines, Iowa.
- KENTUCKY—(Southwestern District) W. K. Hall (14314), W. K. Hall Lbr. Co., Fulton, Ky.
- LOUISIANA—(Northern District) Felix A. Terzia (21950), Gen. Sales Manager, Parlor City Lbr. Co., Monroe, La.
- LOUISIANA—(Southeast District) Roger E. Simmons (30510), 522 Aubidon Bldg., New Orleans, La.
- LOUISIANA—(Central Eastern District) W. H. Nally (26323), Hammond Lbr. Co., Hammond, La.
- LOUISIANA—(Southwestern District) J. G. Sirannon (16682), J. A. Bell Lbr. Co., Lake Charles, La.
- LOUISIANA—(Shreveport District) O. N. Cloud (27680), Peavy-Brynes Lbr. Co., Shreveport, La.
- LOUISIANA—(Alexandria District) J. S. Hollman (17090), Easton Lbr. Co., Easton, La.
- MARYLAND—(Eastern District) Geo. R. Johnson (27795), Geo. R. Johnson, Kneckerbocker Bldg., Baltimore, Md.
- MICHIGAN—(Detroit, Mich. District) F. E. Holland (24373), Manager Detroit Sales Office, W. R. Pickering Lbr. Co., Detroit, Mich.
- MICHIGAN—(State of Michigan Except Detroit) Wm. J. Barclay (29009), Box 213, Grand Rapids, Mich.
- MISSISSIPPI—(Northern District) H. C. Bell (21577), Box 584, Corinth, Miss.
- MISSISSIPPI—(Hattiesburg District) E. T. Batten (27714), Secretary-Treasurer, Mississippi Pine Ass'n, Hattiesburg, Miss.